

## Stratford Fencing Ontario Organizational Structure and Fees

2019-20

**SFO Structure:** There are 5 levels of fencers: Elite, Competitive, Pre-elite, Beginners and Recreational Fencers. There is also mini-fencing at SFO. Beginners fencing occurs in London, On.

**Coaches:** Darren Marks, Robyn Godfrey, Scott Bell, Gareth Marks, and Nolan White-Roy

### Payment

A fencing training is defined as the following: The club is open and supervised, instruction and/or free fencing is offered. There may be private lessons or there may not be depending on the training goals of the coaching staff. This is left to the professional discretion of the coaching staff. Parents should be careful to equate only private lessons with development; as while these are critical, they are not the only means of instruction and development appropriate in all cases.

For the elite and competitive programs, we operate on an **one-time fee** (for 10 months) due at the fiscal start (Sept 1st) for the club. We give you the option to pay monthly and this means, depending on the month, that any athlete may have more trainings than in another month by virtue of the calendar itself. Over the annual calendar including summer, the average number of training opportunities is 4X the weekly offering. As such, extra training due to cancellations (weather, coach illness or emergency) will be offered at the discretion of the coaches and any fee adjustments vetted by them accordingly. Unanticipated cancellation is usually offset by the calendar, and in extraordinary situations of prolonged cancellation – SFO will address the unique circumstances with make up training opportunities when necessary. But we ask athletes to be holistic in looking at the program, there are numerous ‘free’ events offered when we have guests etc (e.g, Varsity team trainings) and these are a normative part of a healthy club experience.

SFO does offer day camps and PD day trainings (dependent on coach availability) over the holidays, and summer months, or fee reduction therein, as a bonus to its program fee and should not be understood as part of the program fee except as a loyalty reward.

Free camps offered are nullified by non-payment of one or more of the monthly fees and should an athlete withdraw or decide to take a hiatus, then payment for camps as posted per camp will be expected retroactively. As payment is expected upfront, but offered monthly, this ensures that annual planning can be undertaken with fiscal prudence. For the competitive and pre-elite program, they are encouraged to attend at least two camps at half price. If they attend either a Christmas or March Break Camp at half price, and withdraw before the end of the annual fee, then they will be retroactively charged camp fees at full price.

Free Coach Support is also nullified by non-payment of one or more of the monthly fees and should an athlete withdraw or decide to take a hiatus, then payment for coach support will be expected retroactively at a rate of 50\$/event.

Trainings missed due to personal decision or illness will not be made up, with the exception of extraordinary circumstances and such requests should be made in writing to SFO whose decision is final.

Those registering for the monthly fee elite and competitive programs past the beginning of the fiscal year will be prorated and follow the policy on camps and coaching support.

For those registering for non-monthly fee program (beginner, minifence) and for camps and who withdraw or cancel, the following policy is in force: Before program, 100% refund less 25\$ administration fee; to 25% of program, then 50% refund of total fee; and after 26-49% then 25% refund of total fee; after 50% then no refund.

For those registering for the monthly elite and competitive programs, there is no penalty apart from incurred camp/coaching costs within the payment cycle to be paid retroactively.

SFO accepts cash, cheques and credit card payments. Credit card payments do involve a surcharge from the vendor, and as such ongoing credit payments will be adjusted to reflect this surcharge at payment for the payee. In 2018, SFO passed the HST threshold, and will be collecting HST on services as required by law.

SFO understands that from time to time financial duress can occur and ask that parents speak to the coaches should payment become a problem. Without such contact, payment in arrears will be subject to a surcharge of 10% per month of the outstanding balance.

**FEES**

|                    | Total Fee (10 months) | Location | Monthly Costs                                  | Benefits   |
|--------------------|-----------------------|----------|--|--|
| <b>ELITE 1</b>     | \$3000                | SFO      | \$250/month                                    | <p><b>Up to five trainings</b> per week<br/> <b>Free Camps</b> (Christmas, March Break, Summer). This excludes any HPP camps offered. PD day camps may be offered if coach is available.</p> <p><b>Free Coaching Support</b> at nominated events*<br/> <b>#Armoury Support</b><br/> <b>Free locker</b></p> |
| <b>Competitive</b> | \$1200                | SFO      | \$100/month                                    | <p><b>3 training per week</b><br/> <b>Free Coaching Support</b> at nominated events*<br/> <b>Half Price Camps.</b> This excludes any HPP camps offered. PD day camps may be offered if coach is available.</p> <p><b>#Armoury Support</b><br/> <b>Free locker</b></p>                                      |
| Beginners 1        | N/A                   | SFO      | \$160/8 week session                           | 1 training per week  |
| Beginners 2        | N/A                   | SFO      | \$100/4 week session                           | 1 evening training per week  |
| Beginners 3        | N/A                   | London   | \$125/4 week session                           | 1 evening training per week  |
| Recreational       | N/A                   | SFO      | \$40/month                                     |  |
| <b>Pre-elite</b>   |                       | SFO      | \$140/month if bundled or \$100/month if alone | 1x/week  |
| Minifence          | N/A                   |          | \$60/month                                     | 1x/week  |

RED are one time fee programs. Pre-elite is a ten-month program, and as such not entitled to discount in summer program.

\*Nominated tournaments include the provincial championships, and local driveable day tournaments. They do not include SYCs, NACs or international tournaments. Coaching cost must be paid by athletes in those cases. Coaching costs include coach hotel, gasoline and food costs. Airfare is ordinarily not included but in the case of need, must be carried by the athletes.

#Armoury support is access to armoury for repairs and training when offered; but NOT free repairs or parts. SFO maintains tools, equipment parts for repairs but does not provide the costs for said parts.

+Ordinarily private lessons are 15-20 mins in length.

In addition, the following policies will be set:

|                                      |                                       |
|--------------------------------------|---------------------------------------|
| Private lessons in addition to above | \$2/minute                            |
| Floor Fee (SFO)                      | \$40/two hours                        |
| Armoury cost (rewire, repairs)       | Published in armoury                  |
| Camps                                | As published (usually 225\$ per week) |
| Lockers                              | 10\$/month                            |

Overall Schedule:

| Day      | Sunday   | Monday                   | Tuesday  | Wed                            | Thur                               | Fri | Sat                            |
|----------|--|--------------------------|--|--------------------------------|------------------------------------|-----|--------------------------------|
| Location | SFO  | SFO/London               | SFO  | SFO                            | SFO                                |     |                                |
|          | <b>Elite#</b><br><b>Competitive</b><br><i>Beginner</i><br><i>minifence</i> | Beginner 2<br>Beginner 3 | <b>Elite (day and evening)</b><br><b>Competitive</b>               | <b>Pre-Elite</b>               | <b>Elite</b><br><b>Competitive</b> |     | <b>Elite</b><br><b>9-11 am</b> |
| Time*    | <b>10-1 pm</b><br><i>1-3 pm</i><br><i>3-4 pm</i>                           |                          | <b>Daytime and</b><br><b>5-7 pm</b><br><b>And</b><br><b>7-9 pm</b> | <b>6:30-</b><br><b>7:30 pm</b> | <b>5-7 pm</b><br><b>7-9 pm</b>     |     | .                              |

# ON TOURNAMENT WEEKENDS, ELITE MAY HAVE LESSONS PLANNED ON M/W DEPENDING ON THE TOURNAMENT DEMANDS AND LOCATION IN YEAR.